Comparsion of total revenues

- Maruha is the biggest seafood company in the world
- Okada Suisan is a small Japanese company, big in capelin
- Azuma Food is 50% USA and 50% Asia
- VSV is a big Icelandic company, small worldwide
OKADA Suisan
Okada Suisan is the largest capelin (Male and Female) re-processor in Japan (= in the world)

- Head office : Yamaguchi, Japan
- Re-Processing plants in Japan: 4 in Yamaguchi, 1 in Hokkaido
- Re-Processing plant in China : 1 in Dalian, China
- They also have contract plants in China, Thailand and Indonesia, where they do the re-processing of various products (capelin, mackerel, herring roe, etc. etc.)
- The number of employers is somewhere between 600 – 700, 60% of it in Japan and the rest in China. (recently, they have been actively more focus on the reprocessing in Japan, domestically.)
• Turn Over : 8,000 Million Yen (8 Billion Yen = USD 72 Million)
• 50% of Turn over = Capelin related (50% other species such as Mackerel, Jack Mackerel, Sardine, Japanese local fish etc.)
• Main item : Salted and Dried fish. However, the demand for ready to eat meal is increasing, so shifting more into this direction (such as grilled and boiled products, etc.)
• Recently putting more focus on Mackerel business, where they use mainly product from Iceland (VSV!).